

## Financial Highlights\*\*

(MILLIONS OF DOLLARS, EXCEPT PER-SHARE AMOUNTS)	2013 <sup>(1)</sup>	2012 <sup>(1)</sup>	2011 <sup>(1)</sup>	2010 <sup>(1)</sup>	2009
<b>SWK</b>					
Revenue	\$ 11,001.2	\$ 10,147.9	\$ 9,376.5	\$ 7,443.8	\$ 3,435.6
Gross Margin – \$	\$ 3,962.4	\$ 3,725.1	\$ 3,472.2	\$ 2,815.1	\$ 1,396.1
Gross Margin – %	36.0%	36.7%	37.0%	37.8%	40.6%
Working Capital Turns	8.0	7.6	7.3	5.9	7.9
Free Cash Flow*	\$ 854	\$ 1,059	\$ 1,004	\$ 936	\$ 443
Diluted EPS from Continuing Operations	\$ 4.98	\$ 4.76	\$ 4.66	\$ 3.54	\$ 2.62
<b>CDIY</b>					
Revenue	\$ 5,481.1	\$ 5,189.9	\$ 5,003.2	\$ 4,144.0	\$ 1,254.9
Segment Profit – \$	\$ 811.0	\$ 762.6	\$ 654.7	\$ 542.9	\$ 137.4
Segment Profit – %	14.8%	14.7%	13.1%	13.1%	10.9%
<b>Industrial</b>					
Revenue	\$ 3,097.5	\$ 2,557.8	\$ 2,492.6	\$ 1,882.2	\$ 881.2
Segment Profit – \$	\$ 461.0	\$ 422.2	\$ 415.7	\$ 282.4	\$ 99.4
Segment Profit – %	14.9%	16.5%	16.7%	15.0%	11.3%
<b>Security</b>					
Revenue	\$ 2,422.6	\$ 2,400.2	\$ 1,880.7	\$ 1,417.6	\$ 1,299.5
Segment Profit – \$	\$ 276.7	\$ 354.0	\$ 312.6	\$ 252.1	\$ 278.9
Segment Profit – %	11.4%	14.7%	16.6%	17.8%	21.5%

(1) Excludes merger and acquisition-related charges and payments.

\* Refer to the inside back cover.

\*\* During 2013, the Company classified two small businesses within the Security and Industrial segments as held for sale based on management's intention to sell these businesses. The business within the Industrial segment was sold in February 2014. The results from 2009–2012 were recast for these discontinued operations for comparability.